



DANELLE *delgado's Reading List*

Personal Development

Mindset - Carol Dweck
The Success Principles - Jack Canfield
Relentless - Tim Grover (explicit lang)
The Miracle Morning & The Miracle Equation- Hal Elrod
Braving the Wilderness, Rising Strong - Brene Brown
Cant Hurt Me - David Goggins (Explicit lang)
The 5 Second Rule - Mel Robbins
The 10X Rule - Grant Cardone
Mastering The 7 Decisions & The Travelers Gift - Andy Andrews
Secrets Of The Millionaire Mind - T Harv Eker
I Choose Joy - Danelle Delgado
UnF*ck Yourself, Do The Work, Stop Doing That SH*t - Gary John Bishop
Sniper Mind - David Amerland
Super Brain - Deepak Chopra
The Four Agreements - Don Miguel Ruiz
Tools of Titans - Tim Ferris
Geenlights - Matthew McConaughey

Business Development

The Infinite Game - Simon Sinekink
Traction & Rocket Fuel - Gino Wickman
Never Split The Difference - Chris Voss
Traction - Gino Wickman
Disrupt You - Jay Samit
Blue Ocean Strategy- Chan Kim
How To Win At The Sport of Business - Mark Cuban
Extreme Ownership - Jocko Will

Habits

The Miracle Morning/ The Miracle Equation - T Harv Eker
Habit Stacking for the Entrepreneur - Ric Thompson
Make Your Bed - William H McRaven
The Compound Effect - Darren J Hardy
The Productivity Project - Chris Bailey
The Power of Habit - Charles Duhigg
The Four Hour Work Week - Tim Ferris

Money

The Science of Getting Rich - Wallace D Wattles
The Millionaire Next Door - Thomas J Stanley
Profit First - Mike Michalowicz
Money & Unshakable - Tony Robbins
Measure What Matters - John Doerr
The Toilet Paper Entrepreneur & Clock Work - Mike Michalowicz

Sales & Marketing

The Greatest Salesman In The World - Og Mandino
The Sell - Fredrik Eklund
Contagious - Jonah Berger
Sell or Be Sold - Grant Cardone
This Is Marketing & Tribes - Seth Godin
Ask Gary V & Crush It - Gary Vaynerchuck
Sell It Like Serhant - Ryan Serhant

