

Name:		Best way to Communicate: __Phone __Text __Email __DM	
Phone:		Email:	
X=Don	LET'S GET STARTED YOUR FIRST 30-60 DAYS CHECKLIST - <a href="http://www.jtalteam.today">www.jtalteam.today</a>		
Download and complete 1st 24 - 48 hour checklist ( can this be a active link?)			
Start Building and Growing Your Business			
Step 1: Dream			
	Watch Video: "Commit to Your WHY"		
	Watch Video: "Why You Need Residual"		
	Download and fill out: "Create Your Mission Statement"		
	Watch Video: "It All Starts With Your Belief"		
	Download and fill out: "30 Day Action Plan"		
	Download: "Shaklee Dream Plan"		
	Watch Video: "Shaklee Dream Plan" and "Understand your \$25 Bonus"		
	Watch Video: "Ready.Set.Wellness Compensation Video"		
	Watch Video: "Getting Your First Check" (100pv personal, 250pv total to get your 1st check)		
	Watch last 4 videos on your own time: 1. Dream 2. Big Picture 3. Master Mindset 4. Part-time		
Step 2: Commit			
	Watch Video: "Shop From Your Own Store" - <i>Shaklee-ize your home, life and business</i>		
	Download and fill out: "Which Products Do You Use?"		
	Download and fill out: "How Do You Feel Today?"		
	Download: Shaklee Product Catalog		
	Watch Video: "Loyalty Rewards" - <i>Learn how to manage and redeem points for Free Products</i>		
	Setting Goals in your Shaklee Business - <i>From Gary Burke Presidential Master</i>		
	Goal Setting Tools: <i>Choose which goal sheets work for you</i>		
	Gary Burke 90 day plan		
	Shaklee Goals Sheet		
	Danelle Delgado 90 Day Plan, Mastering Next Moves - Working the Grid		
	____Biz Goals ____Strategies		
	Download: "Calendar your Work Time"		
Step 3: Share			
	Watch Video: "List Making"		
	Download and Print: "Memory Jogger and List" - <i>Immediately write down top 20 names w/phone and email</i>		
	Watch Videos: "Starting Your Business"		
	Watch Videos: "Contacting and Inviting" "How Do You Connect" "Setting a Strong Appointment"		
	Download and Print: You + Story + Invite		
	Watch Video: "The Grand Opening Invitation"		
	Schedule your 1st Grand Opening (GO): Date____Day____Time____ Friends and Family event		
	Review and practice <i>inviting language with your Business Partner/Sponsor</i>		
	Power of Sharing to Social Media -		
	Watch videos: "Right Company, Reaching Out, Instagram Reels, Reels like a Pro"		
	Download: "Create Social Media Calendar"		
	Download: Shaklee Share App and Shaklee connect App ( <i>from your App store</i> )		
Step 4: Follow Up			
	Watch Video: "Connect, Invite, Follow Up"		
	Watch Video: "Fortune is in the Follow Up"		
	Watch Video: "Customers often end up being your best business partners"		
	Ready-Set-Wellness - <i>Product Education and Follow Up</i>		
	Watch Video: "Ready-Set-Wellness"		

<b>Step 5: Build</b>	
	Watch Video: <b>"Build Your Foundation to Last for Generations"</b>
	Watch Video: <b>"Delving Deep for Dollars"</b> - Julie Blossom Hunt
	Watch Video: <b>"Shaklee Trips"</b> - Jennifer Glaken
	Download: <b>Shaklee Sponsor Guide</b>
	Watch Videos: <b>"Building a Super Team"</b> - Danelle Delgado ( <i>10 sessions</i> )
	Review <b>"Ask Them to get Started"</b>
	Review <b>"Remind Them of Their Why"</b>
	Watch Video: <b>"Handling Objections"</b> - Alyssa Omdal - <i>Tracking Your Not Yets</i>
<b>Step 6: Duplicate</b>	
	<b>Become a Director and Teach others to do the Same</b>
	Watch videos: <b>"Mega Trends"</b> <b>"Duplicate using Meology and Ready-Set-Wellness"</b>
	Download and Take: <b>"Strength Assessment Test"</b>
	Watch Video: <b>"Vital Behaviors"</b>
	Download: <b>"Navigating Common Concerns"</b>
	Watch Video: <b>"7 Minute Presentation"</b> - Danelle Delgado
<b>Step 7: Tools</b>	
	Download: <b>"Daily Activity Tracker"</b>
	Download: <b>"Daily Activity Tracker Workbook"</b>
	Visit: <b>"Discover Shaklee Connect Back Office"</b>
	Download: <b>"Ready Set Wellness (RSW) Quick Links"</b>
	Review <b>"How to Find and Share Link"</b>
	Watch Video: <b>"Weekly Check-in Calls"</b>
	Download: <b>"Creating Your Business Plan"</b>
	Watch Video: <b>"Vital Behaviors"</b>
	Download: <b>"Vital Behaviors Tracker"</b>
	Download: <b>"Getting Started Right Booklet"</b>
	Download: <b>"Shaklee.TV"</b>
	Visit: <b>JTAL Team Websites, JTAL FaceBook Groups</b>
	Download: <b>3 Apps to your Cell</b>
	Visit: <b>Corporate Shaklee FaceBook Groups</b>
	<b>Shaklee Corporate Contact: 1-800-Shaklee Orders and other Assistance</b>
	<b>Email: productsupport@shaklee.com; medicalaffairs@shaklee.com</b>
Business Partner/Sponsor: _____ Phone: _____ Email: _____	
<b>HAVE FUN!!!</b>	