

Name: _____ Best way to Communicate: ___Phone ___Text ___Email ___DM

Phone: _____ Email: _____

X=Done **LET'S GET STARTED YOUR FIRST 30-60 DAYS CHECKLIST - www.jtalteam.today**

Download and complete 1st 24 - 48 hour checklist ([Jordan, can this be a active link?](#))

Start Building and Growing Your Business

Step 1: Dream

Watch Video: "Commit to Your WHY"

Watch Video: "Why You Need Residual Income"

Download and fill out: "Create Your Mission Statement"

Watch Video: "It All Starts With Your Belief"

Download and fill out: "30 Day Action Plan"

Watch Video: "Getting Your First Check" (100pv personal, 250pv total to get your 1st check)

Watch last 2 videos on your own time: **1. Magic Of Part-Time 2. Big Picture**

Step 2: Commit

Watch Video: "Shop From Your Own Store" - *Shaklee-ize your home, life and business*

Download and fill out: "Which Products Do You Use?"

Download and fill out: "How Do You Feel Today?"

Download: **Shaklee Product Catalog**

Watch Video: "Loyalty Rewards" - *Learn how to manage and redeem points for Free Products*

Download: "Setting Goals In Your Shaklee Business" - *From Gary Burke, Presidential Master*

Download: "Gary Burke 90 day plan"

Goal Setting Tools: *Choose which goal sheets work for you*

Download: "Shaklee Goals Sheet"

Download: Danelle Delgado "90 Day Plan", "Mastering Next Moves - Working Grids"

Download: "Calendar your Work Time"

Step 3: Share

Watch Video: "List Making"

Download and Print: "Memory Jogger and List" - *Immediately write down top 20 names w/phone and email*

Watch Videos: "Starting Your Business"

Watch Videos: "Contacting and Inviting" "How Do You Connect" "Setting a Strong Appointment"

Download and Print: **You + Story + Invite**

Watch Video: "The Grand Opening Invitation"

Schedule your 1st Grand Opening (GO): Date _____ Day _____ Time _____ Friends and Family event

Review and practice *inviting language with your Business Partner/Sponsor*

Power of Sharing to Social Media -

Watch videos: "Right Company, Reaching Out, Instagram Reels, Reels like a Pro"

Download: "Create Social Media Calendar"

Download: **Shaklee Share App and Shaklee connect App** (*from your App store*)

Step 4: Follow Up

Watch Video: "Connect, Invite, Follow Up"

Watch Video: "Fortune is in the Follow Up"

Watch Video: "Customers often end up being your best business partners"

Ready-Set-Wellness - Product Education and Follow Up

Watch Video: "Ready-Set-Wellness"

Step 5: Build	
	Watch Video: " Build Your Foundation to Last for Generations "
	Watch Video: " Delving Deep for Dollars " - Julie Blossom Hunt
	Watch Video: " Shaklee Trips " - Jennifer Glaken
	Download: Shaklee Sponsor Guide
	Watch Videos: " Building a Super Team " - Danelle Delgado (<i>10 sessions</i>)
	Review " Ask Them to get Started "
	Review " Remind Them of Their Why "
	Watch Video: " Handling Objections " - Alyssa Omdal - <i>Tracking Your Not Yets</i>
Step 6: Duplicate	
	Become a Director and Teach others to do the Same
	Watch videos: " Mega Trends " " Duplicate using Meology and Ready-Set-Wellness "
	Download and Take: " Strength Assessment Test "
	Watch Video: " Vital Behaviors "
	Download: " Navigating Common Concerns "
	Watch Video: " 7 Minute Presentation " - Danelle Delgado
Step 7: Tools	
	Download: " Daily Activity Tracker "
	Download: " Daily Activity Tracker Workbook "
	Visit: " Discover Shaklee Connect Back Office "
	Download: " Ready Set Wellness (RSW) Quick Links "
	Review " Personalize Your Storefront "
	Watch Video: " Weekly Check-in Calls "
	Download: " Creating Your Business Plan "
	Watch Video: " Vital Behaviors "
	Download: " Vital Behaviors Tracker "
	Download: " Getting Started Right Booklet "
	Download: " Shaklee.TV "
	Visit: JTAL Team Websites, JTAL FaceBook Groups
	Download: 3 Apps to your Cell
	Visit: Corporate Shaklee FaceBook Groups
	Shaklee Corporate Contact: 1-800-Shaklee Orders and other Assistance
	Email: productsupport@shaklee.com; medicalaffairs@shaklee.com
	Business Partner/Sponsor: _____ Phone: _____ Email: _____
HAVE FUN!!!	