

# 90 Day Plan

Today's Date: \_\_ October 1 Month ending 90 day plan: December 31-2013 What are your Dreams?

One year: \_\_\_\_\_

Three year: \_\_\_\_\_

Five year: \_\_\_\_\_

Why are you building a Shaklee business?

\_\_\_\_\_  
\_\_\_\_\_

Am I progressing towards the Shaklee's Bonus Trips? \_\_\_\_\_

Will I advance in rank in the next 90 Days? \_\_\_\_\_

By the end of 2013 I would like to be this rank? \_\_\_\_\_

How many one on one am I going to do each week to reach my goal?

\_\_\_\_\_

How many grand openings / health events / in home meetings will I do each month?

\_\_\_\_\_

My plan is to contact the following new people in the next 90 days about Shaklee.

1. \_\_\_\_\_ 6. \_\_\_\_\_ 11. \_\_\_\_\_ 16. \_\_\_\_\_

2. \_\_\_\_\_ 7. \_\_\_\_\_ 12. \_\_\_\_\_ 17. \_\_\_\_\_

3. \_\_\_\_\_ 8. \_\_\_\_\_ 13. \_\_\_\_\_ 18. \_\_\_\_\_

4. \_\_\_\_\_ 9. \_\_\_\_\_ 14. \_\_\_\_\_ 19. \_\_\_\_\_

5. \_\_\_\_\_ 10. \_\_\_\_\_ 15. \_\_\_\_\_ 20. \_\_\_\_\_

My goal is to sign up how many new members' each month? \_\_\_\_\_

How many business leaders am I working with, my goal is to train how many people to reach 500 PV or 1,000 PV each month.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

I would like to develop \_\_\_\_\_ first level Directors each year.

My goal is to develop \_\_\_\_\_ second and third level Directors. Who am I working with? 1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_  
5. \_\_\_\_\_ 6. \_\_\_\_\_

Are you making plans on attending the Global Conference August 13-17 2014 in Long Beach California? \_\_\_\_\_

What are the three things that motivate you?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

What are my three greatest fears/ obstacles that will keep your vision from happening? *E.g. Time/TV/Info-too much, too little/ don't know enough people/ Approaching prospects/ getting appointments/Motivation/ Business presentation/ attitude/ negativity/ fear – know your top 3*

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

It is very important to reward yourself by achieving your goals! If I reach all of my goals at the end of 90 days, I will reward myself by:

\_\_\_\_\_  
\_\_\_\_\_

### DREAMS VISION GOALS

- \*Live Debt free \*Unacceptable not to grow \*Approach per wk/month
- \*financial freedom your business every year \*Appointments
- \*Self-employed \*Executive Coordinator \*1st level Sponsoring
- \*New Home \*Key Coordinator \*Group Sponsoring
- \*Lake home \*Master Coordinator \*Business Presentations
- \*Education \*PV increase per wk/mo
- \*Meetings attended/held